

## [新聞稿]

### 吉利汽車控股有限公司 2008年6月銷售量按年增長6.3%

(香港,2008年7月14日) — 吉利汽車控股有限公司 (「吉利汽車」/「該集團」) (股份編號:175) 宣佈該集團持有46.8%股權之五間聯營公司\*,在2008年6月的總銷售量為15,466台,較去年同期上升6.3%,而較上個月上升0.5%。2008年首6個月五間聯營公司\*的總銷售量為106,946台,較去年同期上升27.2%,為2008年制定之全年目標銷量230,000台之46.5%。

吉利汽車的發言人表示:「儘管本地轎車市場於月內表現疲弱,不過,五間聯營公司\*取得的銷售成績仍與管理層預期相符。特別由於成品油價上漲調整,轎車季節性需求低潮的開始,以及月內中國東南地區持續發生暴雨,大幅抵銷了出口市場的強勁增長需求。月內,市場對『自由艦』、『吉利金剛』及『遠景』系列的反應持續良好,該三款型號在2008年月6份的單月銷售量分別超越4,600台、3,700台及2,900台。該三款高價車型佔6月份總銷量的73%。雖然五間聯營公司\*於2008年度上半年未能達到全年目標銷量230,000台之一半,管理層相信,在升級版和新型號轎車如期推出市場以及未來數月中國和海外市場的新加產能的幫助下,下半年的銷量增長將會加快。」

如需有關銷售量之詳細資料,請與匯智顧問唐恩小姐聯絡。直至現時為止已公佈的 銷售量主要根據較為嚴謹的入帳要求而得出,所有產品銷售於入帳前均已簽約、付款及運送。 然而,該數據仍為初步計算所得,或於稍後作出調整,有待最後確認。

\*:自2008年7月1日起,即集團重組完成後,持有46.8%股權之五間聯營公司已成為該集團間接擁有91%權益之附屬公司。

頁一



# 新聞稿

吉利汽車控股有限公司 2008年7月14日/ 頁二

### 有關吉利汽車控股有限公司 (股份編號: 175)

該集團主要業務為汽車製造。吉利汽車於2003年3月30日與浙江吉利控股集團有限公司之附屬公司 — 浙江吉利汽車簽訂合資協議,組建名為「浙江吉利國潤汽車有限公司」之合營公司。合營公司之主要業務是於浙江省寧波市北侖經濟開發區生產經濟型轎車,吉利汽車擁有合資公司約46.8%之股權。該合資公司於2004年3月23日改名為浙江吉利汽車有限公司。於2003年10月,吉利汽車再次與浙江吉利控股集團有限公司簽約組建上海華普國潤汽車有限公司,吉利汽車持46.8%股權。於2004年5月,浙江吉利收購浙江豪情汽車製造有限公司90%股權及CK-1車型已支付之開發成本。同時,上海華普國潤收購浙江吉利汽車研究院及寧波吉利發動機研究所90%股權。吉利汽車於2006年10月將林海及路橋的生產設備由浙江吉利轉移至其兩間新的聯營公司,即浙江金剛汽車有限公司及浙江陸虎汽車有限公司,吉利汽車持有該两間新聯營公司的46.8%股權。

完

### 新聞垂詢

匯智顧問(國際)有限公司

唐恩小姐



# [Press Release]

## GEELY AUTOMOBILE HOLDINGS LIMITED SALES VOLUME UP 6.3% YOY IN JUNE 2008

(HONG KONG, 14 July 2008)--- Geely Automobile Holdings Limited ("Geely Automobile"/the "Group") (Stock code: 175) announced that total sales volume of the Group's five 46.8%-owned associates\* was 15,466 units in June 2008, up 6.3% over the same month last year and up 0.5% from May 2008. For the first half of 2008, total sales volume of the five associates\* was 106,946 units, up 27.2% over the same period last year, and achieving 46.5% of their full year sales volume target of 230,000 units.

The spokesman of Geely Automobile said, "The sales performance of the Group's five associates\* during the month met the management's expectations despite the weak domestic demand during the month, in particular due to an upward price adjustment for refined oil, the commencement of low season for sedans, coupled with continued heavy rains in eastern and southern parts of China during the month, which however was more than offset by the much stronger demand in the export markets. During the month, demand for "Free Cruiser", "Geely Kingkong" and "Vision" models continued to be strong. Their monthly sales volumes were over 4,600 units, 3,700 units and 2,900 units respectively in June 2008. These three higher priced models accounted for about 73% of the total sales volume during the month. Although the five associates\* only achieved slightly less than half of their combined annual sales volume target of 230,000 units in the first half of 2008, the management believes their sales volume growth should speed up in the second half of the year helped by the scheduled launch of upgraded and brand new models, and the addition of new production capacity in China and overseas markets in the coming few months."

Detailed sales volume data will be available upon request. Please contact Ms Tracey Tong at Prime International for further information. The sales volume figures released so far are based on a more stringent recognition criterion, requiring all sales to be contracted, paid and delivered before it would be recognized. These figures, however, are still preliminary figures and would be subject to changes and final confirmation.

\*: These five 46.8%-owned associates have all become indirect 91%-owned subsidiaries of the Company since 1 July 2008, the completion date of the Group's restructuring.



# [Press Release]

Geely Automobile Holdings Limited 14 July 2008- P.2/2

#### About Geely Automobile Holdings Limited (175)

The Group is principally engaged in automobile manufacturing. Geely Automobile entered into the Joint Venture Agreement to establish the JV Company with the subsidiary of Zhejjang Geely Holding Group Ltd., Zhejjang Geely Automobiles, on 30 March 2003. The JV Company is named "Zhejiana Geely Guorun Automobile Company Limited" and engages in the manufacture of economic class sedans in Beilun Economic and Technological Development Zone, Ningbo, Zhejiang Province. Geely Automobile owned 46.8% of the share capital of the JV Company. The company's name was subsequently changed to Zhejiana Geely Automobile Company Limited on 23 March 2004. In October 2003, the Group also entered into an agreement with Zhejiang Geely Holding Group Ltd. to establish "Shanghai Maple Guorun Automobile Company Limited". Geely Automobile was interested in 46.8% of the shareholdings. In May 2004, the Group's 46.8%-owned associate Zhejiang Geely Automobile Co. Limited agreed to acquire 90% shareholdings of the Zhejiang Haoqing Automobile Manufacturing Company Limited and the paid research and development cost of car model CK-1. At the same time, its another 46.8%-owned associate Shanghai Maple Guorun Automobile Co. Ltd. also agreed to acquire 90% shareholdings of Zhejiang Geely Automobile Research Institute Ltd. and 90% shareholdings of Ningbo Geely Engine Research Institute Ltd. In October 2006, the Group set up another two 46.8%-owned joint-venture with Geely Holding Limited through transferring the production facilities in Linhai and Lugiao from Zhejiang Geely to the two new associates called Zhejiang Kingkong Automobile Company Limited and Zhejiang Ruhoo Automobile Company Limited.

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