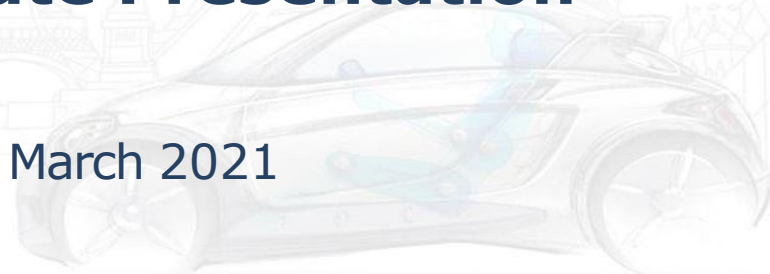


吉利汽車控股有限公司

GEELY AUTOMOBILE HOLDINGS LIMITED

Corporate Presentation

March 2021



Sales Performance

| | Feb 2021 | 2020 FY |
|------------------|-------------------------------|-------------------------------|
| Overall: | 77,221 units +265% YoY | 233,547 units +76% YoY |
| Domestic: | 69,899 units +276% YoY | 216,194 units +69% YoY |
| Exports: | 7,322 units +294% YoY | 17,353 units +258% YoY |
| NEEV*: | 2,539 units +53% YoY | 6,828 units +6% YoY |



Sedans

92,046 units +83% YoY

SUVs

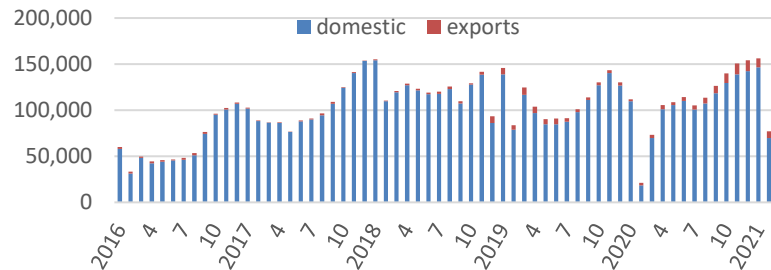
139,300 units +73% YoY

MPV

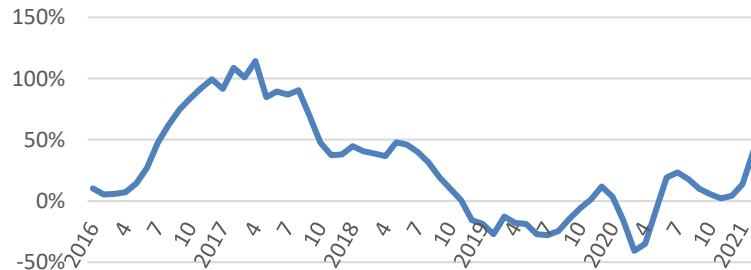
2,201 units +6% YoY

Sales Performance

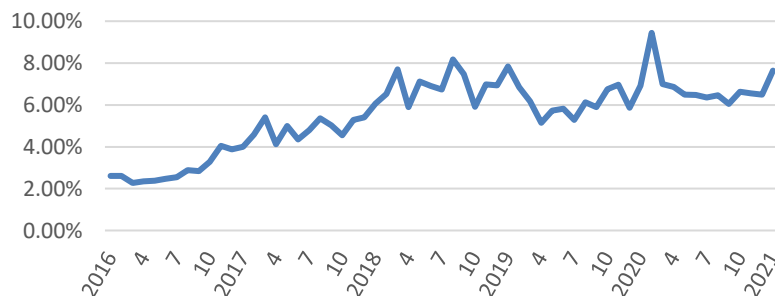
Monthly Sales Volume (units)



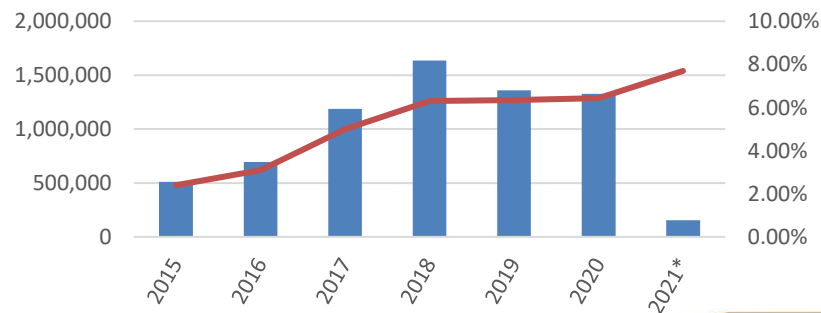
Domestic Sales Volume (3MMA+/-%)



Market Share



Annual Sales Volume & Market Share

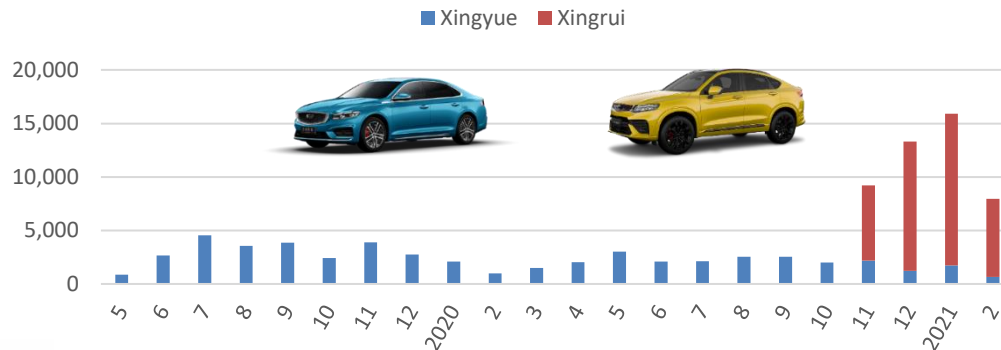


Xingrui & Xingyue

**China car
of the year.**



Monthly Sales Volumn of Xingyue & Xingrui(units)



Xingrui



2022年第19届亚运会官方合作伙伴
Official Prestige Partner of the 19th Asian Games Hangzhou 2022



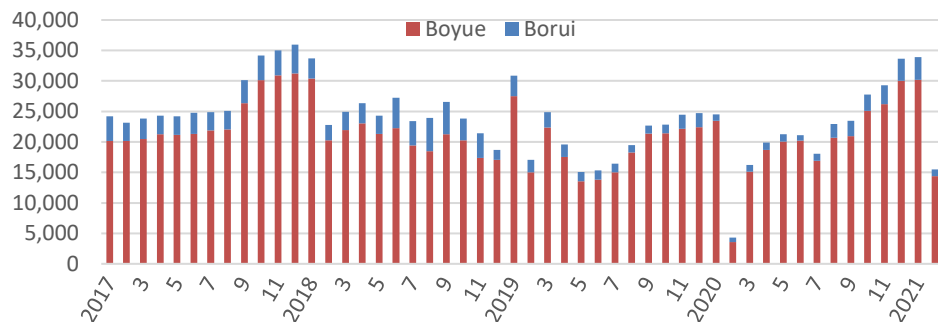
- First Geely Brand Sedan on CMA platform
- Xingrui was awarded “China Car of the Year 2021”
- Selected as the official vehicle of the 19th Asian Games Hangzhou 2022

Boyue & Borui



- Borui GE: the B segment sedan was awarded the “Grand Car in China 2019”
- Boyue is one of the best-selling SUV models in China & Malaysia.

Monthly Sales Volumn of Boyue & Borui (units)



Geely's SUV Sales Volume Ranking

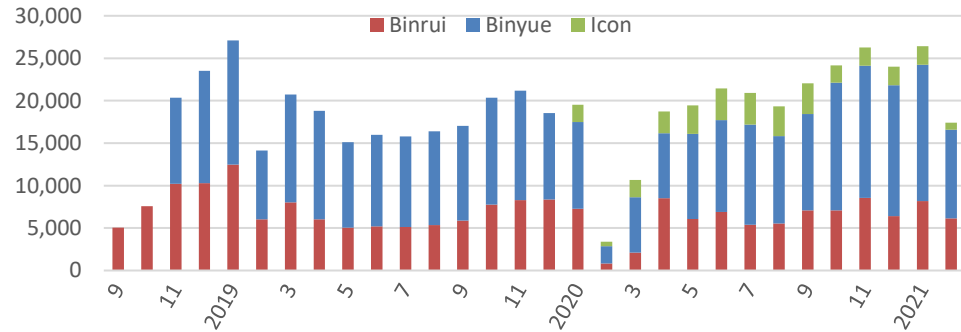
| Country | 2019 | 2020H1 |
|----------|------|--------|
| China | #3 | #3 |
| Malaysia | #1 | #1 |

Binrui & Binyue & ICON



- All 3 models are based on BMA platform
- Binyue was Launched in Malaysian and Philipppian Markets.

Monthly Sales Volumn of Binrui, Binyue & Icon
(units)

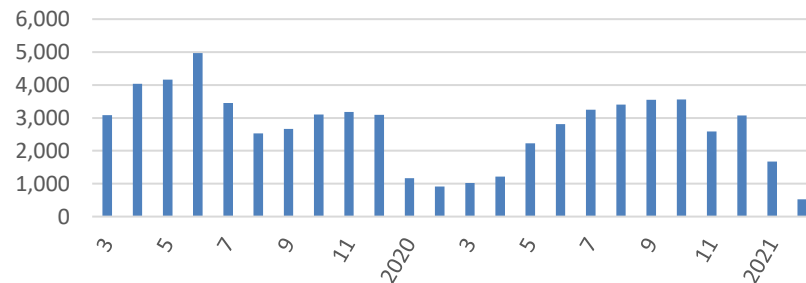


Jiaji & Haoyue



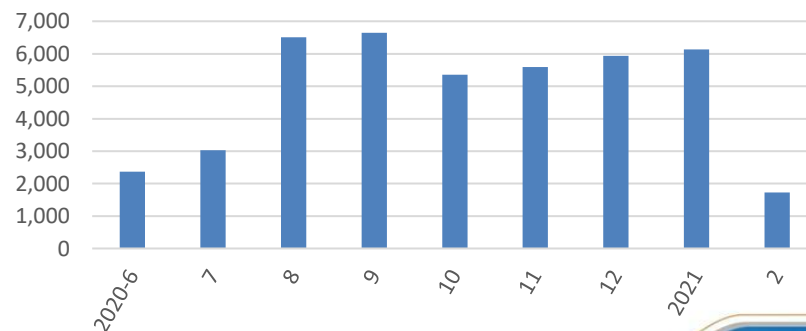
First Geely Brand MPV

Monthly Sales Volumn of Jiaji (units)



7-seater SUV

Sales Volume of Haoyue (units)

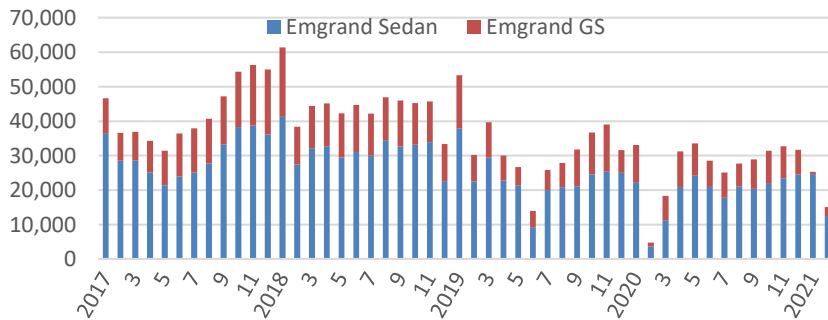


New Emgrand & Vision Family

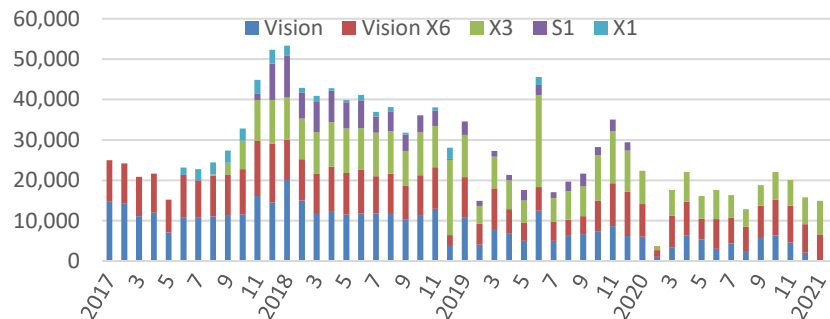
New Emgrand remains the best-selling sedan model among local brands.



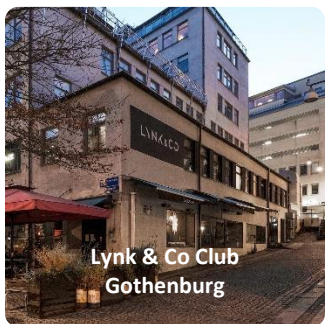
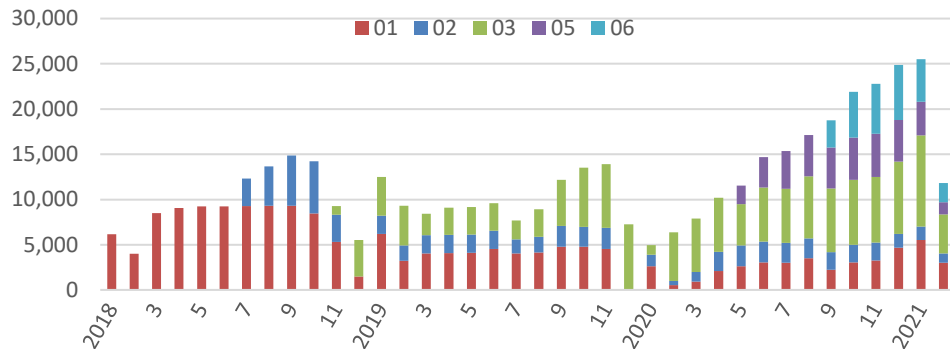
Monthly Sales Volumn of Emgrand Family (units)



Monthly Sales Volume of Vision Family (units)



Monthly Sales Volumn of Lync & Co (units)



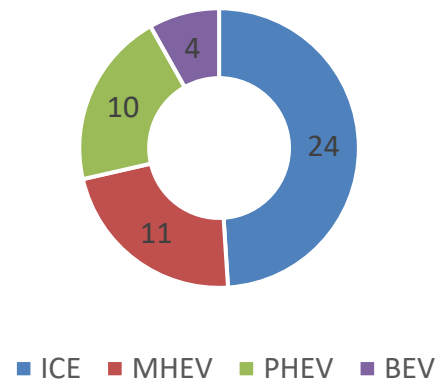
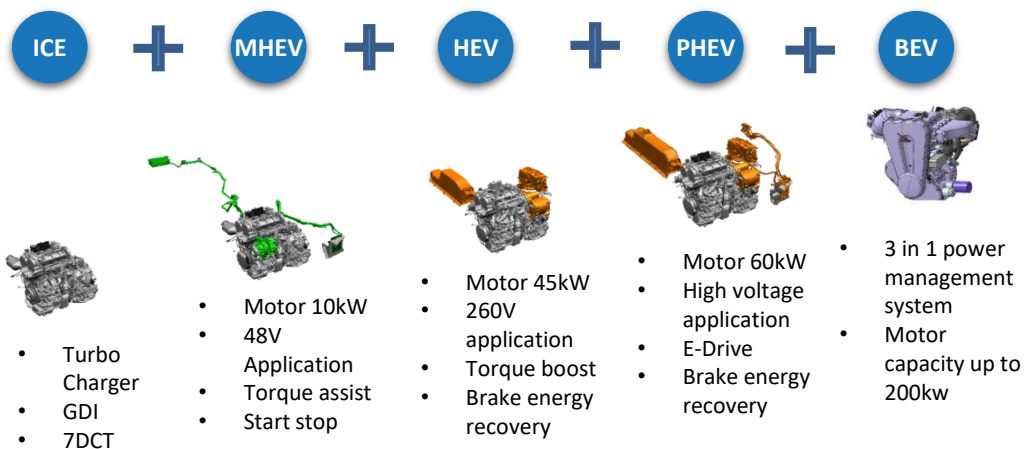
- LYNK & CO recorded 175,456 unit sales in 2020, YoY +37%
- Lync&Co 01 Planned to delivery in Europe in April 2021.
- Two in a row for World Touring Car Cup (WTCR) Cyan Racing Lync & Co



Powertrain Electrification Strategy

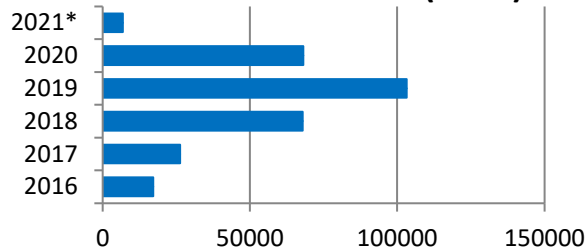
Full range of electrified powertrains from MHEV to pure electric.

Numbers of NEEV vs ICE models in current portfolio (models)

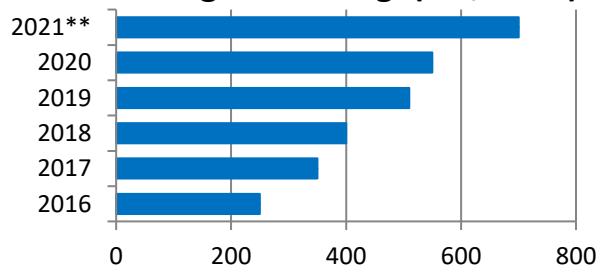


New Energy and Electrified Vehicles

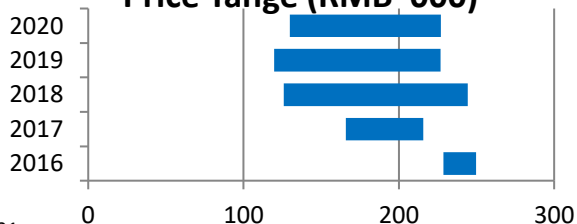
NEEVs - Sales Volume (units)



EV - Range Per Charge(km,NEDC)



Price Range (RMB '000)



*Jan-Feb 2021

** For the coming new product "Zero", the range per charge up to 700km+(NEDC)



ICON MHEV



Boyue pro MHEV



Jiaji ePro



Borui ePro



Emgrand GL PHEV



Emgrand GSe



Binyue ePro



Emgrand EV500



Geometry A



Geometry C



Xingyue MHEV/PHEV



01 MHEV/HEV



03 PHEV



02 PHEV



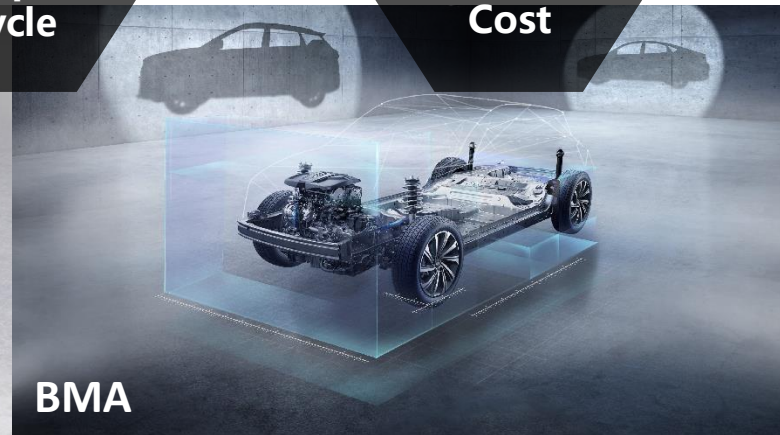
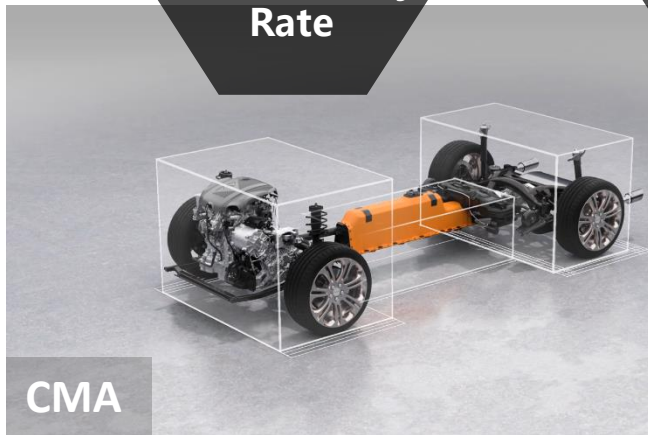
01 PHEV

Modular Architecture Development

**Higher
Commonality
Rate**

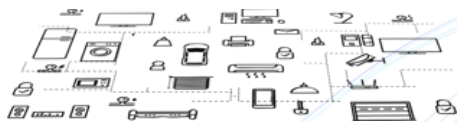
**Shorter
Development
Cycle**

**Lower
Manufacturing
Cost**



- **Modular Architectures (BMA,CMA,SPA,SEA) to cover the entire product line**
- **A0/A/B/C/D/E segments with versatile powertrain options**
- **Advanced flexible E/E structure**

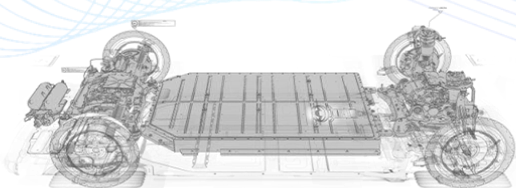
浩瀚 SEA Sustainable Experience Architecture



Ecosystem level



Software level

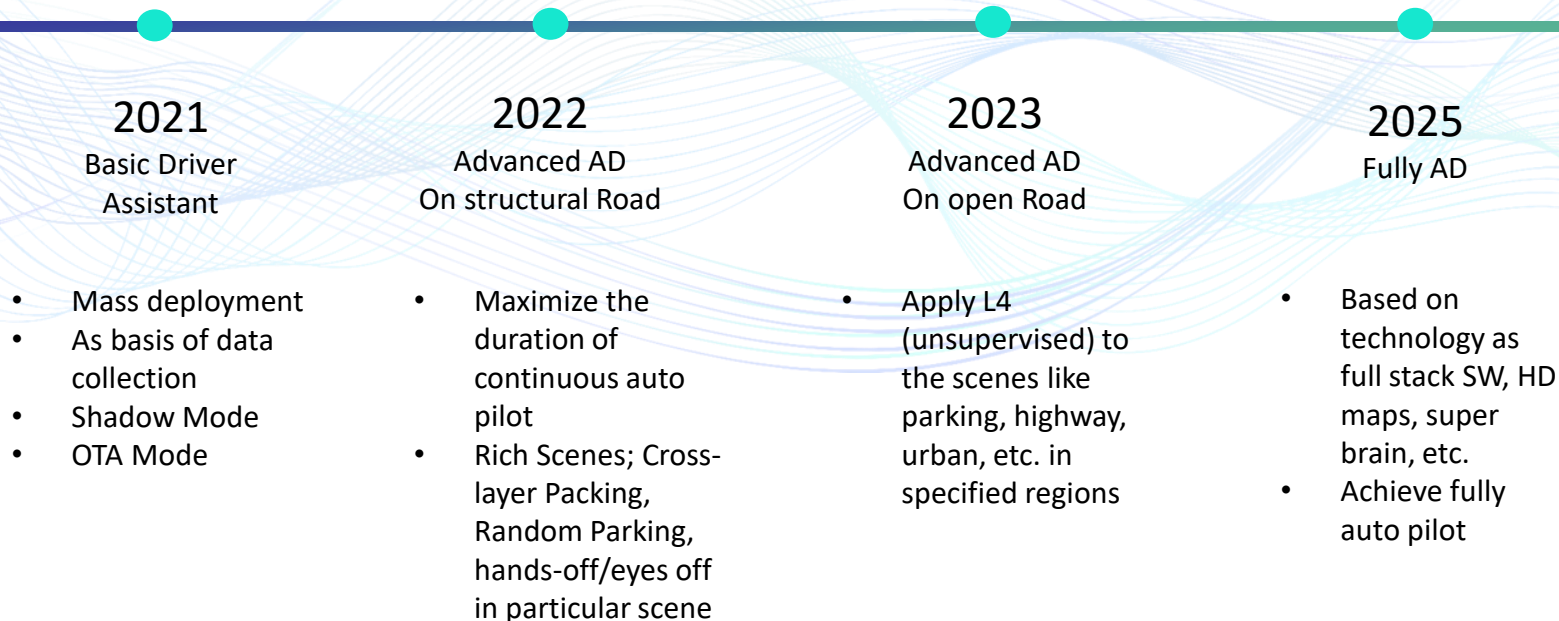


Hardware level

- Pure Electrical Modular Architecture;
- Wide Band width covering A-E segment;
- Cloud based electric component management;
- Centralized Domain control E/E structure;
- Fully Autonomous Driving from 2025;
- SEA OS to facilitate the future EV ecosystem;
- Open-Source Electric Vehicle Architecture

Autonomous Driving Road Map

The modular Architectures are designed for Full Autonomous Driving of future.



New Products



Zero Concept: The First Model on SEA Platform

- ZERO goes from concept to pre-production in 3 months
- Performance credentials fully validated on test track in Yan Cheng in Dec 2020
- Full testing ahead of production and deliveries in H2 2021

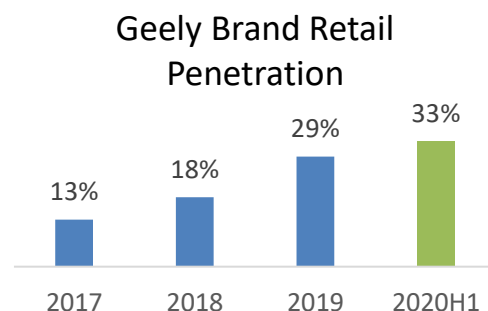
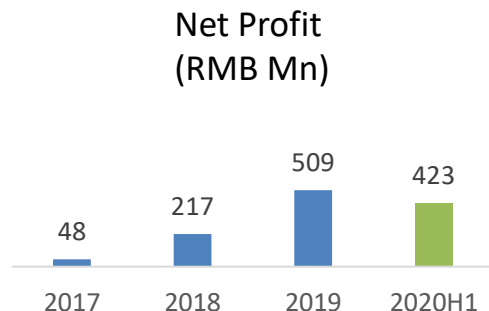
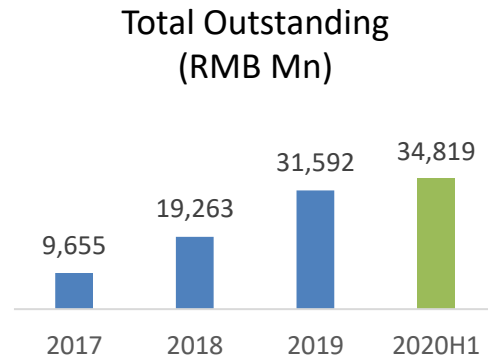
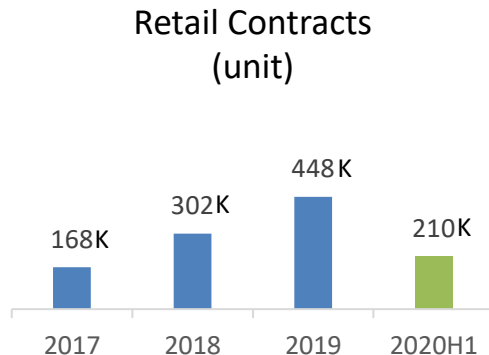
NEW products for 2021:

- Lynk & Co Zero Concept
- Lynk & Co B segment SUV
- CMA platform based Boyue/KX11
- Brand new Emgrand sedan
- Facelift and new energy versions of existing models

| Smart | Feature | Luxury |
|--|---------------------|---------------------------------------|
| Co Pilot Full AD | 700+km NEDC | 150-220mm Air suspension |
| 100% FOTA Full cycle full Scenarios | <4S Acceleration | Power Door Frameless electric door |
| AI Mate Smart cockpit | 80+km/h Elk test | LCD Bespoke Customization |



- Retail NPL (non-performing loan: +60 days) at 0.18% in 2020H1
- Ranked **No.1** in the retail credit segment of J.D. Power 2020 China Dealer Financing Satisfaction Study



Environmental, Social & Governance (“ESG”)

- During Feb 2021, NEEVs contributed to 2.9% of total sales volume. For Jiaji, Xingyue & Icon, NEEVs accounted for 28% of their total sales volume
- About 75% existing products offer NEEV versions
- ICON, Hao Yue and Vision X6 were selected in the 5th batch of “Green Design Product - Automotive Products M1 Traditional Vehicles” by the Ministry of Industry and Information Technology (“MIIT”). A total of 15 Geely products have been selected for 3 consecutive years, representing 38.5% of selected automotive products
- Selected as one of the "Demonstration Enterprises for Industrial Product Green Design" by the MIIT. Geely is the only passenger car company selected in 2020

吉利汽车入列工信部 “工业产品绿色设计示范企业”

为本年度唯一上榜乘用车企业



4 大国家级绿色工厂

春晓、宝鸡、张家口、临海生产制造基地



材料可回收利用率 >96%

行业领先绿色生产工艺，获中国环境标志认证



100+ 项低油耗技术

全系换装国六b，降低碳排放



4 重防护 “生态净化舱”

构造全使用场鼠、全生命周期的吉利智能生态健康圈

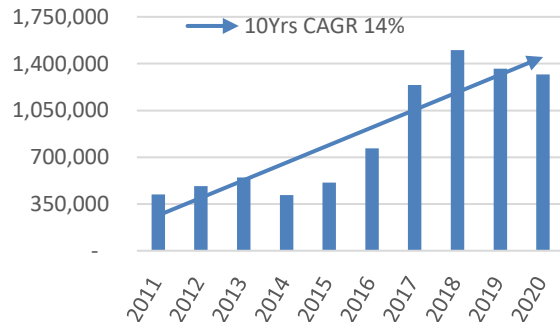


吉利全方位
健康汽车

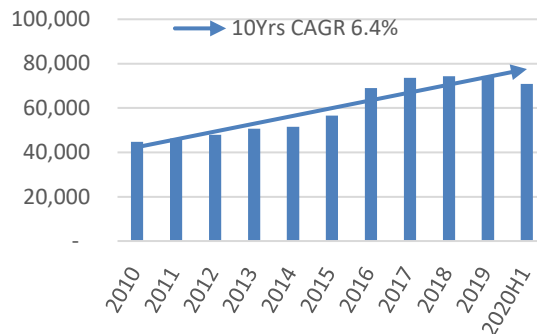


Financial Performance

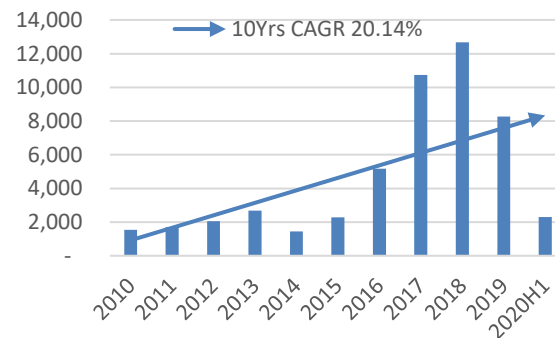
Sales Volume (Units)



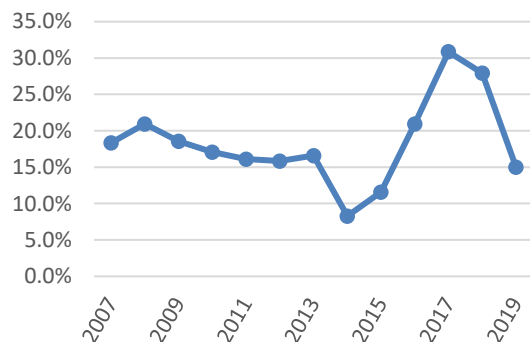
Average Ex-factory Prices (RMB)



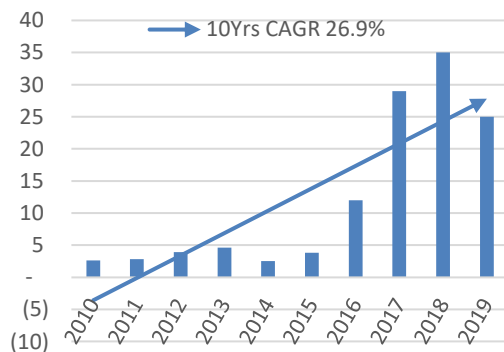
Net Profit (RMB Mn)



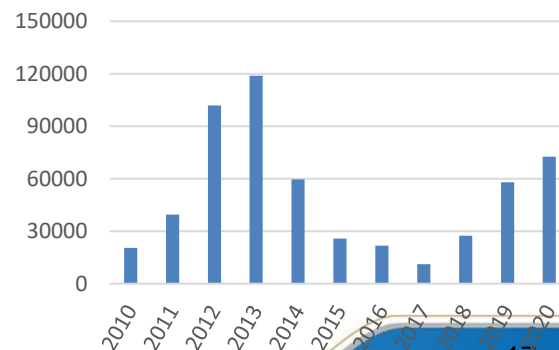
Return of Equity



Cash DPS (HK cents)



Export Sales Volume (Units)



Geely Automobile in Figures

| | |
|----------------------------------|---|
| Year started: | 1998 |
| Total workforce: | 43,000 (on Dec. 31 th , 2019) |
| Manufacturing facilities: | 11 plants in China + 1 JV plant in Belarus |
| Products: | 17 major models under 4 platforms & 2 modular architecture |
| Branding: | <ul style="list-style-type: none"> • “Geely” brand for mass market; • “Lynk&Co” brand for high end market; • “Geometry ” brand for BEV market |
| Services: | <ul style="list-style-type: none"> • More than 969 Geely dealers ,163 Geometry dealers and 284 LYNK & CO dealers in China. 17 sales agents, 327 sales and service outlets in 17 oversea countries; • Vehicle finance JV with BNP Paribas Personal Finance |
| 2020 Sales Volume: | 1,320,217 units |
| 2019 Revenues: | US\$12.40 billion |
| Credit Rating: | S&P:BBB-/Negative; Moody’s Baa3/Stable |
| Market Capitalization: | US\$28.3billion (on Mar 9 th , 2021) |

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